



Significantly reducing data migration risks



Migrating to new applications may deliver rewards, but also presents a high level of risk to your business. Data migration challenges raise concern for both IT and business teams when dealing with one of your organisations most valuable assets - data. BITSHIFT is a comprehensive and proven, technology agnostic, data migration solution, with a 100% delivery track record, that minimizes your risk and maximizes your chance of success.

Data migration risk

IT Analyst Gartner stated that “more than 50% of data migration projects will exceed budget and/or result in some form of business disruption due to flawed execution.”

Do you have data migration skills, capabilities and resources?

Data migration is not a project that many IT departments deliver on a regular basis. So, it's understandable that you may not have the skills, capabilities or resource in-house to successfully complete the project. At the same time, some may opt for a DIY approach, but this also introduces a different set of challenges and can be costly in time as you look for support and training, potentially during the project, on a new IT tool.

What data migration Strategy will you deploy?

Using an internal tool doesn't cover all eventualities and decisions about your overall data migration strategy. Will 'big bang' work for you or should you take a more staggered approach by business line or product? It also doesn't take into consideration the best approach to working with the business. What are the critical questions that need to be asked to ensure the accurate mapping of data, rules, and calculations? Are you able to provide any surety around the testing and reconciliation of data?

These critical decisions and challenges left unchecked can produce significant risks to your business. Data migration failure can lead to unhappy customers, lost productivity, regulatory breach and reputational damage.

Proven data migration framework; guaranteed results

JMR Software has a comprehensive data migration framework, easily tailored, for the delivery of complex data migration projects. Our robust approach is delivered by data migration experts, supported by a proven methodology, solid governance and underpinned by our unique data migration application.



“ Critical decisions and challenges left unchecked can produce significant risks to your business. ”

“ Our tools, methodology and expertise ensure that we can significantly reduce your risk. ”

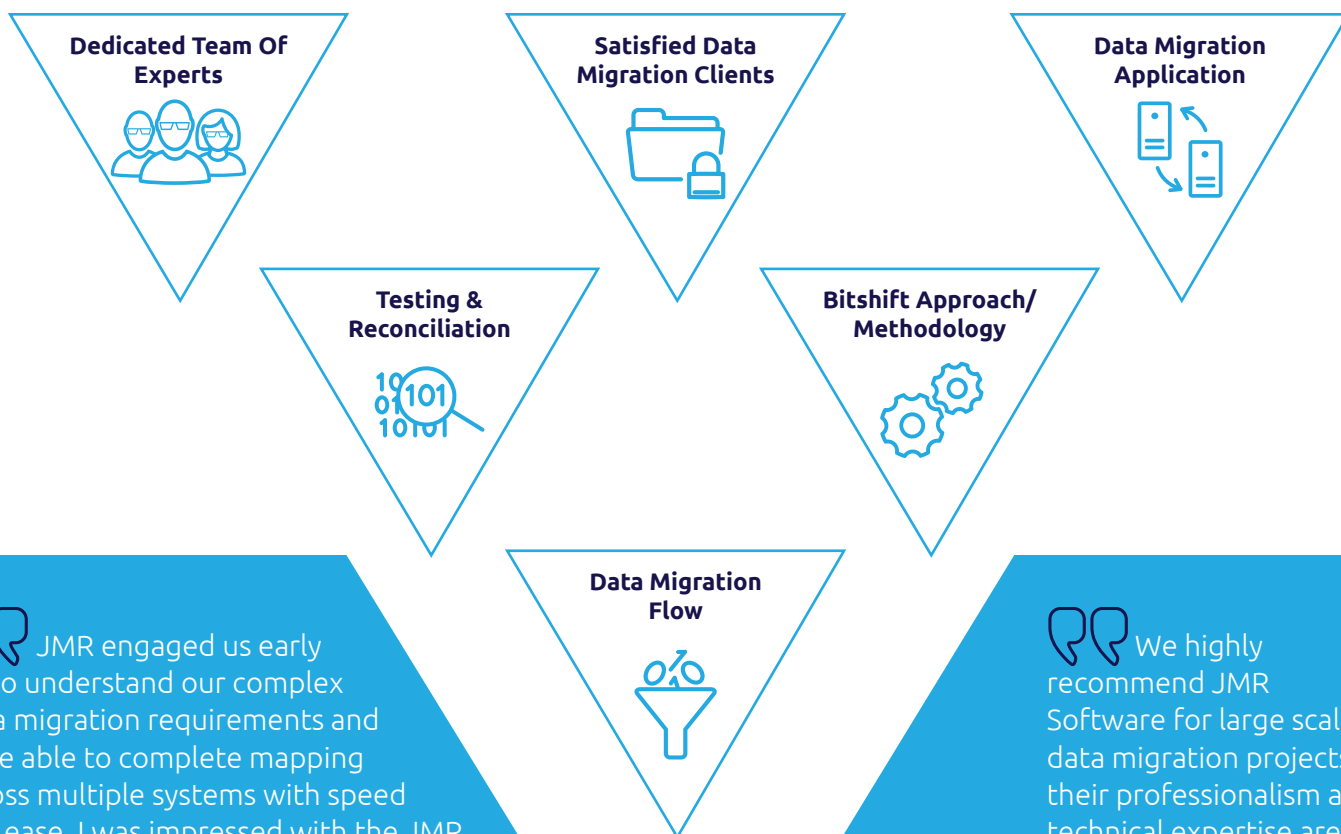
“ Our clients include the top 4 banks in Africa, major UK insurers and a number of large enterprises. ”

What makes BITSHIFT unique?

Our fully managed, auditable and technology agnostic data migration solution will drive your project through a proven 5 step process that:

- Enables high levels of automation
- Protects your customer data using obfuscation
- Tightly maps your data throughout each stage of the process
- Produces highly detailed, bespoke reports
- Delivers unique and detailed data reconciliation at every stage

BITSHIFT mitigates business and IT risk by providing you with greater control and visibility of your data in flight to significantly reduce your risk.



“ JMR engaged us early on to understand our complex data migration requirements and were able to complete mapping across multiple systems with speed and ease. I was impressed with the JMR Team’s business knowledge and ability to develop a structured understanding of over 60 product types fast. ”

Simon Bett, IT Technical Manager,
Wesleyan Assurance Society.

“ We highly recommend JMR Software for large scale data migration projects as their professionalism and technical expertise are second to none. ”

Kali Bagary | Sapiens
VP Professional Services
UK, Nordics & SA

Complex migrations; customer success

At JMR we are highly experienced in successfully delivering complex data migration projects, particularly in the insurance sector. At one of our UK insurance clients we carried out several migration projects of 1.5 million policies. The project focused on migrating legacy books of business to a new closed books system and included nearly 100 different data sources and over 4000 rules.

All of the books have been migrated successfully, on time and in budget. At another insurer we migrated 4 million policies from a complex environment of disparate mainframe systems to a single platform.

Fixed price, fixed time, guaranteed delivery

Ultimately, as new technology advances at pace the need to migrate data quickly, efficiently and with minimum risk grows. Our tools, methodology and expertise ensure that we can significantly reduce your risk. In fact, JMR Software is so confident with our offering that once we have carried out an initial assessment and mapping of data sources, we will offer a fixed price, fixed time service with guaranteed delivery of your data migration project.

**Fixed
price**



**Fixed
time
service**



**Guaranteed
delivery**



Migration success



BITSHIFT is now running in the background, just as we wanted it to. This is a long-term solution, we'll continue to use it. It relieved the pressure on us and reduced the impact of our legacy system. We now also have visibility at a detailed level of all the data.



Vivienne Naude,
**Head: Information
Technology**



Established in 1987, JMR Software is an independent South African company, with strong international roots and relationships that are built on our integrity, expertise, capability and years of successful delivery.

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